# INTERNATIONAL **COACHING VISAS**

Download our **Labour Agreement Factsheet** https://lglv.sn/labour-agreements-factsheet



Acknowledgement of Country We acknowledge and pay respect to the past, present and emerging Traditional Custodians and Elders of this nation.

# **TODAY'S SPEAKERS**



**Yin Chiew**Practice Leader

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# **AGENDA**

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# **AVAILABLE VISA OPTIONS: NOT ONE SIZE FITS ALL**

- Subclass 408 (Sport Stream)
- Subclass 407 Training Visa
- Subclass 482 (standard pathway)
- Subclass 494 (standard pathway)
- Designated Area Migration Agreement (DAMA)
  - Utilises either the subclass 482 or 494.
- Labour Agreement: Utilising the subclass 482



### **SUBCLASS 408: SPORTS**

### Elite player, coach, instructor or adjudicator

A **sporting organisation** is an Australian organisation, government agency, or foreign government agency that promotes or administers sport or sporting events.

The organisation must be either:

- Temporary Activities Sponsor (TAS): up to
   2-year visa
- **Supporter:** up to 3-month visa

#### **Requirements:**

- Sponsorship or support by a sporting organisation
- Formal coaching arrangement
- Endorsement by the national sporting body to coach at the national level

#### **Key Considerations:**

- GTE requirements
- Temporary visa with no pathway to PR
- Club size and usage may affect eligibility
- Other potential streams? Invited participant

### **SUBCLASS 407: TRAINING VISA**

Allows an approved sponsor to provide occupationbased training to enhance a gymnastics coach's skills.

#### **Requirements:**

- Temporary Activities Sponsorship
- Detailed, structured training plan
- Training must build on existing skills
- Coach must have at least 12 months of

### **Key Considerations:**

- Temporary visa only no PR pathway
- Valid for 12-24 months
- Must closely follow the training plan
- Not suitable for highly qualified or established coaches
- Issues satisfying GTE requirements

### **SUBCLASS 494**

Allows employers in <u>designated regional areas</u> to sponsor qualified gymnastics coaches.

#### **Process:**

- Standard Business Sponsorship (SBS)
- Regional Certifying Body (RCB) endorsement
- 494 nomination
- 494 visa application

#### Requirements:

- Employer must operate in a designated area
- RCB consultation required on market salary and labour market testing
- Meet minimum salary threshold (\$76,515)
- Skills assessment mandatory

#### **Key Considerations:**

- Must live, work, and study in a regional area
- 5-year visa with PR pathway via subclass 191

after 3 years - subjected to monitoring.



### DESIGNATED AREA MIGRATION AGREEMENT (DAMA)

#### What is a DAMA?

- Agreement between the Australian Government and a regional authority
- Allows access to more overseas workers than standard skilled visas
- Helps regions address local skill shortages
- Offers tailored concessions to visa eligibility criteria

#### **Structure**

- Tier 1: A five-year head agreement with a Designated Area Representative (DAR).
- **Tier 2:** Individual labour agreements between the Government and endorsed employers.

### DESIGNATED AREA MIGRATION AGREEMENT (DAMA)

### **Individual Agreement Structure**

- Individual DAMA agreements are between the Australian Government and endorsed employers in a designated region
- Valid for up to five years

### Eligible Visas

Subclass 482, 494, and 186

#### **DAR Endorsement Required**

 Employers must be endorsed by the local Designated Area Representative before applying via ImmiAccount.

#### What the Agreement Allows

- Sponsor skilled and semi-skilled overseas workers for approved occupations
- Required: Employers must show genuine efforts to recruit Australians before accessing DAMA.



# DESIGNATED AREA MIGRATION AGREEMENT (DAMA)

#### **Existing DAMAs**

- There are currently 13 DAMAs in place across Australia
- Each DAMA is linked to a specific region or city in SA, WA, QLD, VIC, NSW, and NT
- Managed by a Designated Area Representative (DAR), such as a local council or chamber of commerce
- DARs endorse employers and assess individual DAMA requests
- They also review DAMA terms annually and provide region-specific guidance
- Each DAMA outlines the occupations and visa concessions available in that area

### **Company-Specific Labour Agreement**

- For employers whose skill needs are not met under existing industry agreements, DAMAs, project agreements, or standard skilled visa lists
- Must show a genuine and exceptional need that cannot be filled locally
- Required evidence includes:
  - niche skills needed from overseas;
  - extensive recruitment efforts in australia; and
  - detailed job description outlining tasks and responsibilities.



#### **Roles and Positions**

- Roles must be at ANZSCO skill level 1–4
- Skill level 5 roles may be considered in Category 3 regional areas in exceptional cases
- Overseas workers must meet ANZSCO skill requirements and any required registration or licensing
- Employers can request concessions for **subclass 482 and 494 visas** in their business case, including:
  - English language;
  - salary; and
  - work experience.

### Permanent Residency and Workforce Requirements

- PR may be available via **subclass 186** (with age concession) or **subclass 494** (for regional roles only)
- Concessions must be **justified** and cannot create unfair differences between overseas and Australian workers
- Overseas workers must **not** exceed one-third of your workforce
- You must have a plan to train and hire Australians, as the agreement is a temporary solution only.

Workers from overseas must meet the English language requirements of the Skills in Demand visa (subclass 482).

#### You must:

- be an Australian registered business with good standing;
- operate lawfully and actively in Australia for at least 12 months;
- provide financial viability evidence from a chartered or certified practising accountant;
- ensure no adverse information or legal violations are linked to your business;
- must not be insolvent; and
- must not provide false or misleading information to any authority.

#### **Stakeholder Consultation**

- Consult with relevant stakeholders (e.g. industry bodies, unions, community groups)
- Provide details on roles, numbers, locations, salaries, concessions, and training plans
- Allow 10 working days for feedback, follow up with 5 more if needed
- Include full consultation details in your application
- Stakeholders can also contact the Department directly with feedback



### FREE DOWNLOAD

Agreements Factsheet in the resources tab or by scanning the QR code.





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